# **Polsky Guide: ETA**

At Polsky, we are committed to helping students build successful entrepreneurial careers, and we've designed offerings to build skills and knowledge in various areas of entrepreneurship. The guide below outlines actionable steps you might take toward a **post-MBA career in ETA**; however, this is not a one-size-fits-all pathway, and we encourage you to work with our team to tailor this guide to your goals.

Pre-MBA

1<sup>st</sup> Year

## Summer

2<sup>nd</sup> Year

Alumni

## Plug in to Polsky

- <u>Subscribe</u> to Polsky 10 and ETA Insider newsletters.
- Tune in to the ETA Podcast.
- Check out past ETA Workshops on the <u>resource page</u>.
- Reach out to Polsky's Assistant Director for ETA, <u>Kylie Gilmore</u> she wants to hear from you!
- Begin networking with Booth students and alumni in ETA.
- Consider a pre-MBA internship with an ETA searcher.
- Connect with your Booth Academic Advisor and with Booth Career Services.

### **Engage with Polsky Offerings**

- Subscribe to the <u>Polsky Weekly Briefing</u>.
  & PE/VC/ETA Newsletters.
- Join the <u>Booth ETA Club or Group</u> and apply to be a 2nd year co-chair.
- Join <u>ETA Discovery Cohort</u> in the fall and/or winter quarters.
- Plan to take the ETA Class.
- Meet with Polsky's <u>Entrepreneurs-in-Residence</u> or <u>Visiting ETA Advisors</u>
- Sign up to volunteer at the <u>ETA</u> <u>Conference</u> (Nov).
- Attend Polsky <u>ETA workshops</u>
- Continue to network with the ETA Community on and off campus.
- Consider an academic year internship with Searcher/EIR

#### **Intern and Network**

- Leverage your internship contacts to build your network in FTA.
- Connect with Career Services to learn about internship opportunities.
- Consider internship with Operator (8-10 weeks)
- Intern with Investor (2-4 weeks)
- Apply for ETA Fellows Program
- Keep Polsky team and Booth faculty up to date on your internship experience.

#### **Refine Your Career Plan**

- Update your resume to reflect your summer experience.
- Check in regularly with the Polsky Center team and Entrepreneurs-in-Residence.
- Continue to attend <u>ETA</u> <u>workshops</u> and ETA Clubs
- Take advantage of leadership and volunteer opportunities at Booth.
- Attend the <u>ETA Conference</u>, review the attendee list for potential meetings.

#### **Stay Connected**

- Maintain relationships with the Polsky team and Booth faculty.
- Submit your alumni updates for inclusion in the ETA Database.
- Connect with the Polsky Center if interested in a possible guest spot on the ETA Podcast, speaking role at the ETA Conference, or mentoring current ETA-interested students.
- Consider hosting Booth interns during your ETA journey
- Attend ETA Conference annually

Potential course pairings include Entrepreneurship through Acquisition, Entrepreneurial Selling, Entrepreneurial Finance and Private Equity, and Merger and Acquisition Strategy