

# ENTREPRENEURSHIP THROUGH ACQUISITION (ETA)

The Polsky Center offers a suite of Entrepreneurship Through Acquisition (ETA) resources designed to provide students and alumni access to the education, capital, mentorship, and resources necessary to acquire and grow a business.



## OVERVIEW:

The Polsky Center is a leader in providing educational support and resources for Entrepreneurship Through Acquisition (ETA), the process of buying another company and running the business. These resources, supported by the Svider Private Equity Program, include a credit-bearing course on the ETA process, an annual conference on ETA co-hosted with the Kellogg School of Management at Northwestern University, an Alumni Symposium series, an active student group focused on ETA, access to seasoned advisors and mentors, and a robust network of alumni pursuing careers in ETA.

- **Entrepreneurship Through Acquisition Course (34302):** This course is taught in the Winter quarter on Fridays from 1:30-4:30 p.m.
- **ETA Week:** The seventh annual Booth-Kellogg ETA Conference will be held from Monday, November 9 through Friday, November 13. To learn more and to register, visit: [www.etaconference.com](http://www.etaconference.com).

## PODCAST SERIES:

Check out the Polsky ETA podcast series online at: [bit.ly/PolskyETA-Podcasts](http://bit.ly/PolskyETA-Podcasts)

## SUBSCRIBE:

Get the *ETA Insider*, a quarterly newsletter featuring thought leadership, resources, and events related to ETA. Subscribe online at: [bit.ly/Polsky-ETAInsider](http://bit.ly/Polsky-ETAInsider)

## CHICAGO BOOTH ETA STUDENT GROUPS:

Current Chicago Booth students are encouraged to join the full-time or part-time Booth ETA student groups:

- Full-time group: [bit.ly/BoothETA-FT](http://bit.ly/BoothETA-FT)
- Part-time group: [bit.ly/BoothETA-PT](http://bit.ly/BoothETA-PT)

## QUESTIONS?

Contact Paul Cavalieri, associate director, entrepreneurship through acquisition, at [paul.cavalieri@chicagobooth.edu](mailto:paul.cavalieri@chicagobooth.edu) or access the resources on the Polsky Center website at: [bit.ly/polsky-ETA](http://bit.ly/polsky-ETA).